

## ANALYST CONFERENCE | ANNUAL REPORT 2024

MARCH 20, 2025

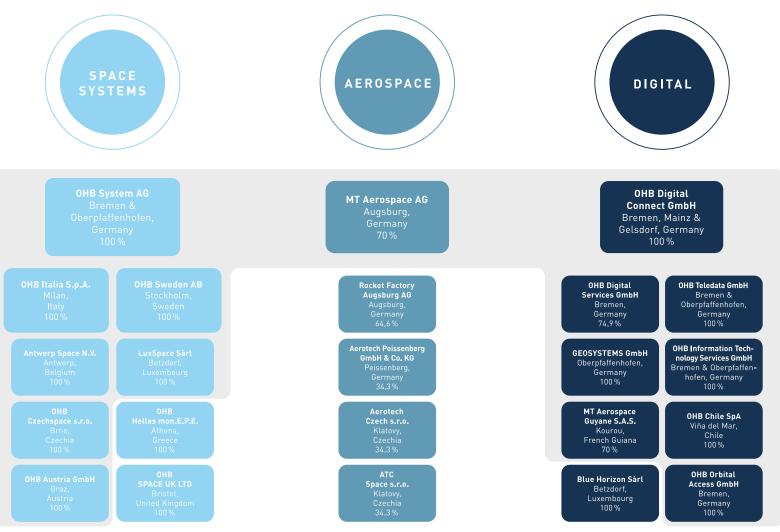
MARCO FUCHS, CEO KURT MELCHING, CFO DR. MARKUS MOELLER, CSO

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#### **BUSINESS SEGMENT OVERVIEW**



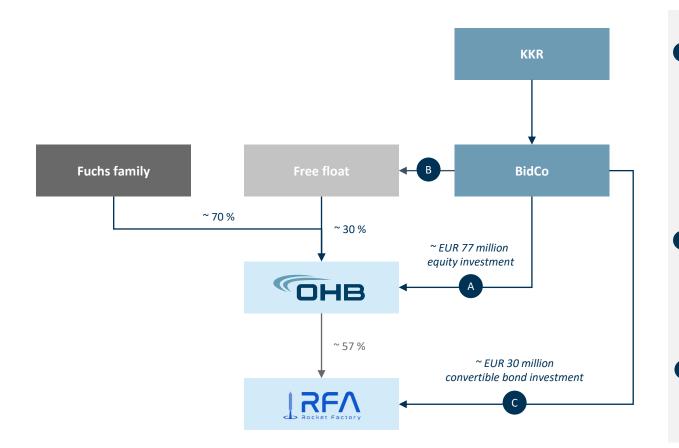
## OHB DIGITAL SOLUTIONS RENAMED OHB AUSTRIA AND MOVED TO SPACE SYSTEMS SEGMENT INCORPORATION OF OHB SPACE UK IN JANUARY 2025



= consolidated

### **KKR'S INVESTMENT IN OHB COMPLETED (I)**





- A OHB capital raise for 10 % of current share capital subscribed for by KKR at a subscription price of EUR 44 per share
  - Capital injection of EUR 77 million into OHB
  - Capital raise at same share price as public takeover offer
  - KKR's investment comes from a holding company owned by its newest European private equity fund, KKR European Fund VI
- B Separate voluntary public takeover offer by KKR for all free float shares at an offer price of EUR 44 per share
  - Fuchs family members did not tender their shares and remain majority shareholders with 65 % stake post capital raise

C Direct KKR investment of EUR 30 million into Rocket Factory Augsburg AG

Investment via subscribing for convertible bond

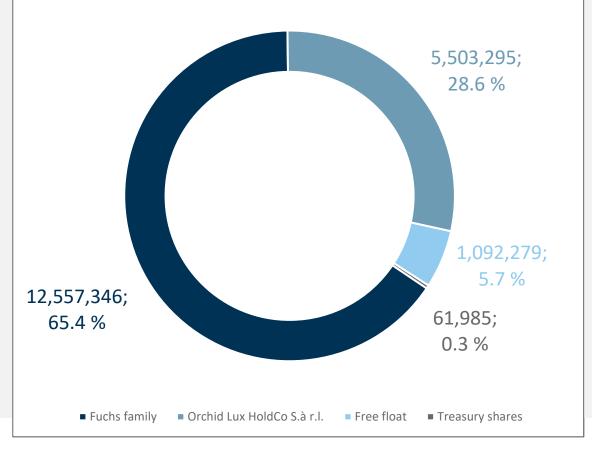
### KKR'S INVESTMENT IN OHB COMPLETED (II)



10 % capital increase at EUR 44 per share completed in December 2023
 → Capital injection of EUR 77 million into OHB

- Voluntary public takeover offer closed in September 2024
  - Fuchs family has not tendered any shares and retains permanent control
    → OHB remains an independent German family-owned company
  - Fuchs family and KKR (via Orchid Lux HoldCo S.à r.l.) combined now control
    94 % of shares outstanding
    - $\rightarrow$  Remaining ~ 6 % are in free float or held as treasury shares
- Subsequent delisting is under review by OHB's Management and Supervisory Board

## Shareholder structure since completion (Total issued capital – 19,214,905 shares)



#### **CHANGES TO THE SUPERVISORY BOARD**



 After 22 years, company founder Christa Fuchs resigned from the Supervisory Board effective June 27, 2024

- By recommendation of the Supervisory Board, Claire Wellby was appointed to the Supervisory Board effective November 7, 2024.
  - Member of KKR's European private equity team and Managing Director (Gérant) of Orchid Lux HoldCo S.à r.l.
  - Previously worked in investment banking at Goldman Sachs
  - Appointed initially until the end of the next annual general meeting on May 27, 2025, at which she will be proposed for re-election



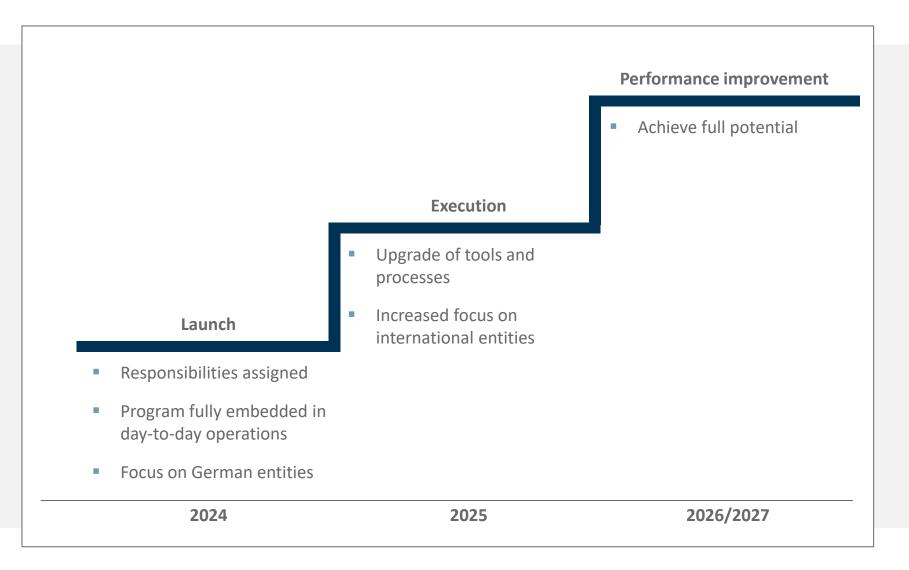


#### TRANSFORMATION PROGRAM UNDER WAY THROUGHOUT THE GROUP





- Improving operational efficiency across the Group
- Aligning all Group entities with the goals set for our business segments
- Implementing our growth strategy
- Major progress achieved in 2024
  - Set up and refined workstreams throughout the year
  - Analysis phase completed and implementation phase started



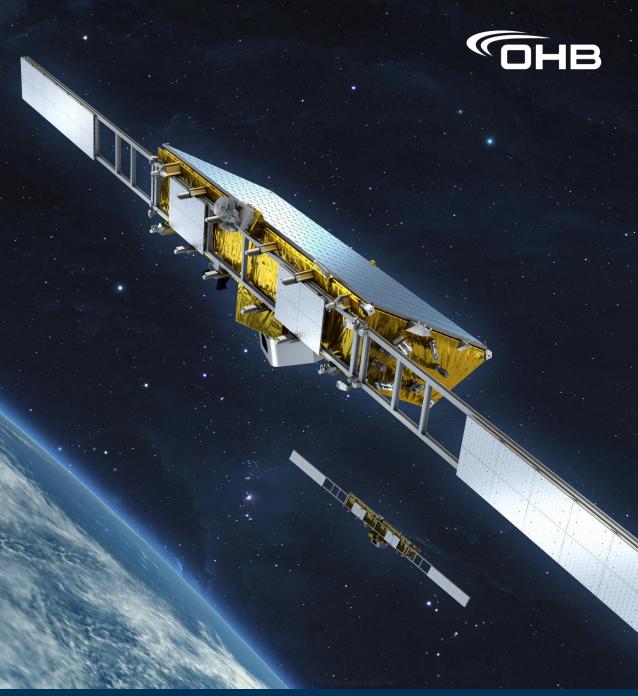


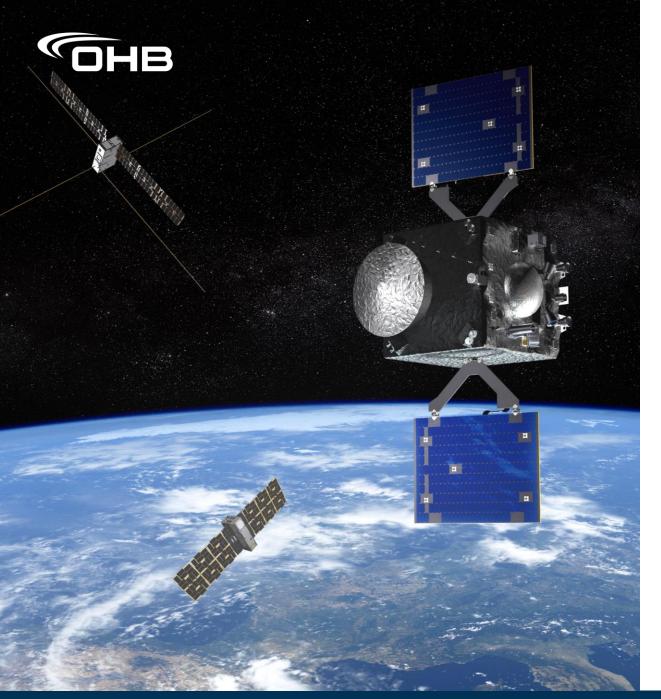
#### **MULTIPLE LAUNCHES CONDUCTED IN 2024**

- April 28 and September 18: Galileo
  - Continuation of the constellation's expansion after two years due to a shortage of launch capacity
  - Remaining six satellites to be launched in years 2025 and 2026
- July 9: Ariane 6
  - Successful first launch of Ariane 6 expected to result in continuous increase in production volume in coming years
- August 16: Artic Weather Satellite
  - Prototype for a planned constellation called EPS-Sterna
  - Future constellation shall also be based on OHB Sweden's InnoSat platform
- October 7: Hera
  - Realization in relatively short timeframe of just four years
  - Built strong foundation for winning Ramses bid

### ANOTHER STRONG YEAR FOR THE EARTH OBSERVATION DOMAIN

- OHB Italia tasked with providing 12 additional satellites for IRIDE Earth observation constellation
- OHB System
  - Prime contractor for Harmony
  - Selected for the realization of the definition phases for the next generation of Sentinel-2 and Sentinel-3 satellites
  - First novel MTG-S satellite passes final test campaign
- OHB Sweden
  - Successful launch of Arctic Weather Satellite paves way for future constellation
  - Constellation to be based on the company's InnoSat platform





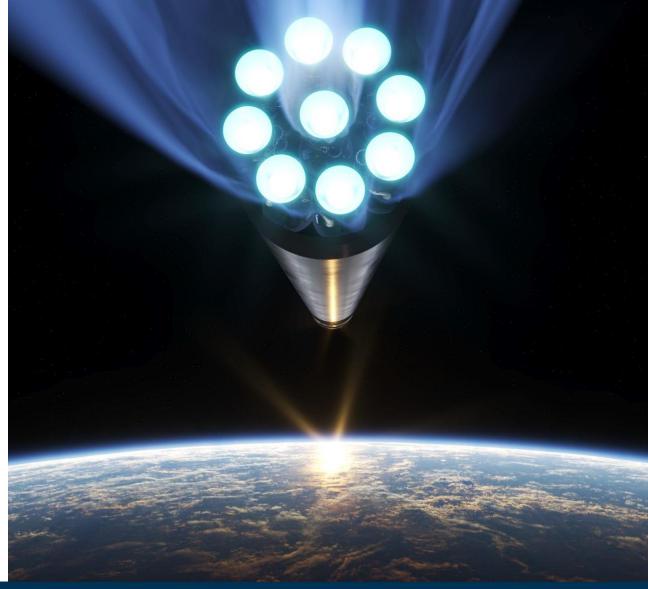
#### LEVERAGING OUR HERITAGE IN THE SPACE SAFETY AND NAVIGATION DOMAINS

- Selected for the implementation of Ramses
  - Space safety mission building on heritage of the Hera mission
  - Demonstrates OHB's ability to execute on complex and challenging technical requirements within short timeframes
  - Contract value (consolidation and early implementation phase):
    ~ EUR 60 million
    - ightarrow Next phases to be decided at ESA Ministerial Conference 2025
- Successful bid for LEO-PNT demonstrator mission marks the return to the navigation domain
  - Selected for development and assembly of all four satellites and their respective payloads
  - Augmenting existing navigation signals to significantly boost overall system resilience and thus create the basis for numerous new applications e.g. autonomous driving

#### ROCKET FACTORY AUGSBURG: FIRST LAUNCH POSTPONED TO 2025

- Became the first microlauncher company in Europe to successfully hotfire a stage with multiple engines in 2024
- Fire during hot-fire test of the first stage led to its loss
  - No significant damage to ground infrastructure; all other parts of the launcher are flight qualified and at the launch site
  - Rebuilding efforts started immediately, including over 100 changes to the design of the stage improving reliability, security and performance
  - Good progress with the repair work on the launch platform in Scotland
- Selected for ESA's "Flight Ticket Initiative"
  - Enables biding on ESA and European Commission payloads
  - Underlines attractiveness and competitiveness of RFA ONE





#### **OHB DIGITAL IN 2024**

#### STRONG ORDER INTAKE AND SUCCESSFUL NEW MARKET ENTRIES BACK OUR GROWTH STRATEGY



Order intake of

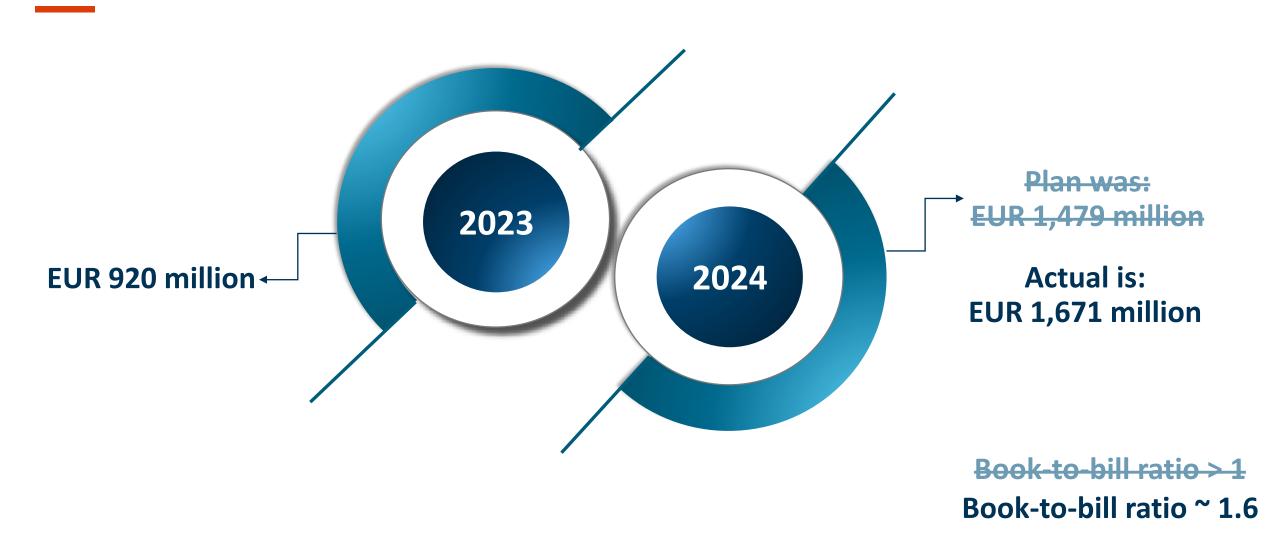
million

#### > EUR 170 **Midstream** Geospatial Security Successful positioning in Successful entry in ESA Entry in EULYNX market with н. All-time-high order SATCOMBw3 Digital Twin Earth program first EUR 20 million contract intakes in all three 1<sup>st</sup> commercial sale of a Continuous integration of Strong positioning for future segments in 2024 set the SatCom antenna to SSC **GEOSYSTEMS** in Group growth in **digital rail market** foundation for our activities Establishment in astronomy growth trajectory & telescope market

#### **ORDER INTAKE TARGET FOR 2024 CONFIRMED DELIVERED**



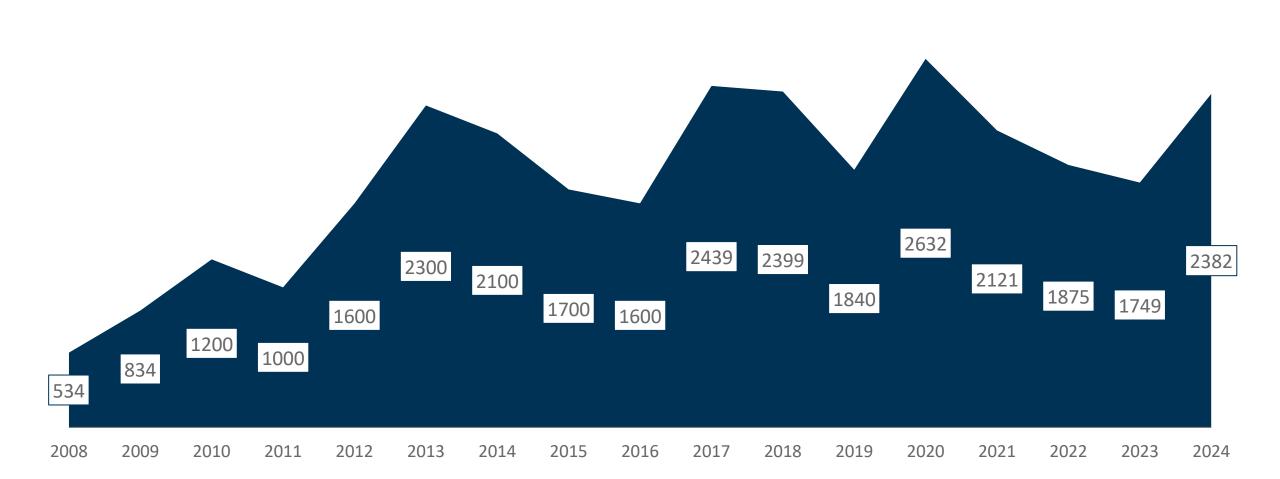
~ EUR 1.7 BILLION DELIVERED FOR FY 2024



#### **DEVELOPMENT OF ORDER BACKLOG**

IN EUR MILLION





### THE GROUP IN BRIEF

FINANCIAL FIGURES IN EUR 000

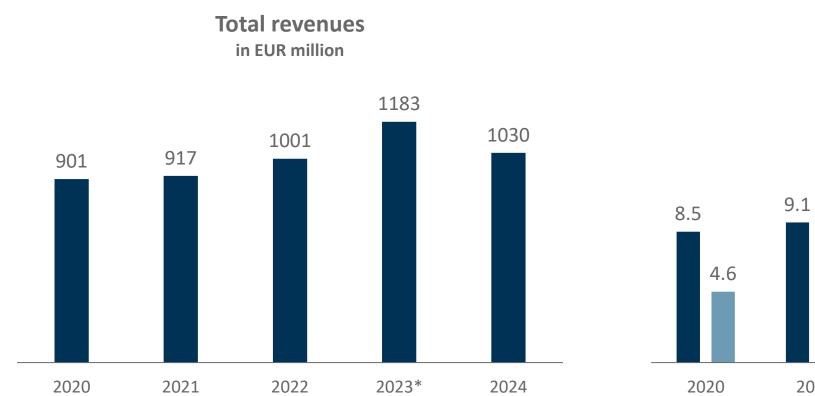
	2024	2023*	Change in %
Order backlog (December 31)	2,382,429	1,748,621	+36
Total revenues	1,030,182	1,182,845	-13
EBITDA	53,185	162,119	-67
Adjusted EBITDA	111,109	87,061	+28
EBIT	14,121	125,022	-89
Net profit after minorities	-196	71,287	-100
EPS (EUR)	-0.01	4.11	-100
Employees (December 31)	3,466	3,292	+5

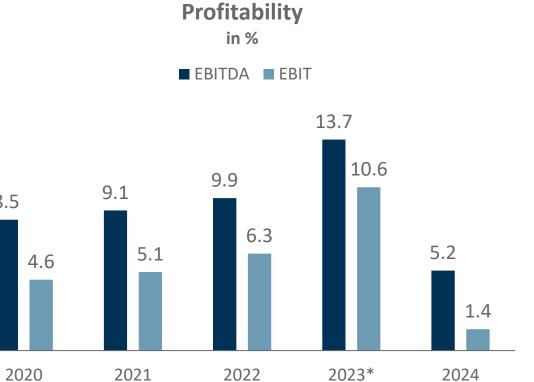
\* = Various effects (delayed order intake, inflation-related cost increases, transaction costs and other non-recurring effects), which had a negative impact on profitability, were more than offset by the fair-value remeasurement of equity interests and financial assets



#### **DEVELOPMENT OF FINANCIAL KEY FIGURES FOR THE GROUP**





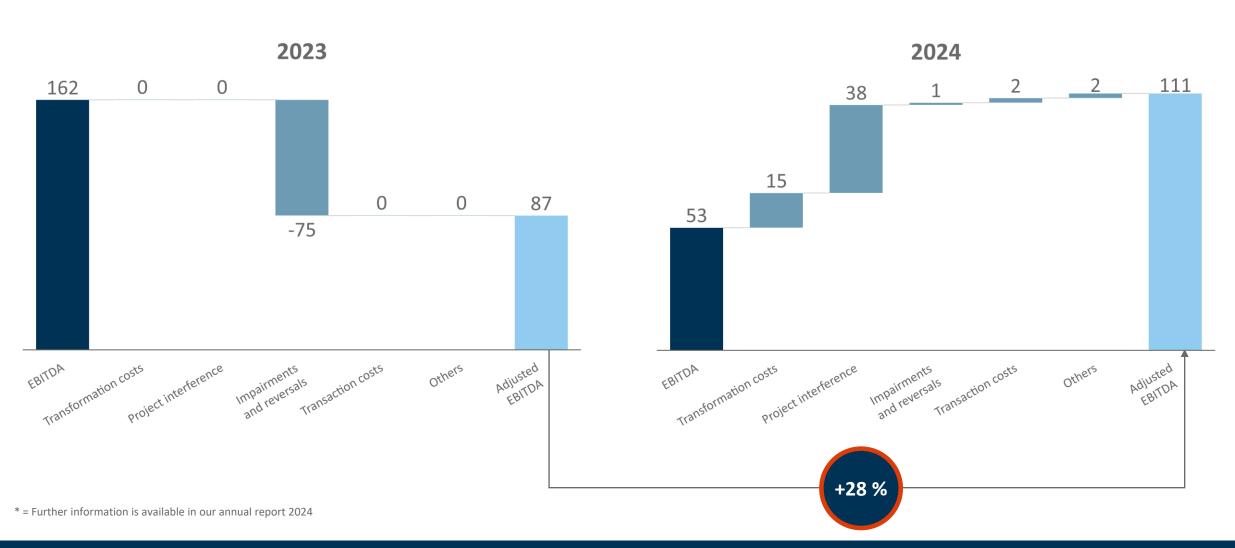


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### **RECONCILIATION OF EBITDA TO ADJUSTED EBITDA\***



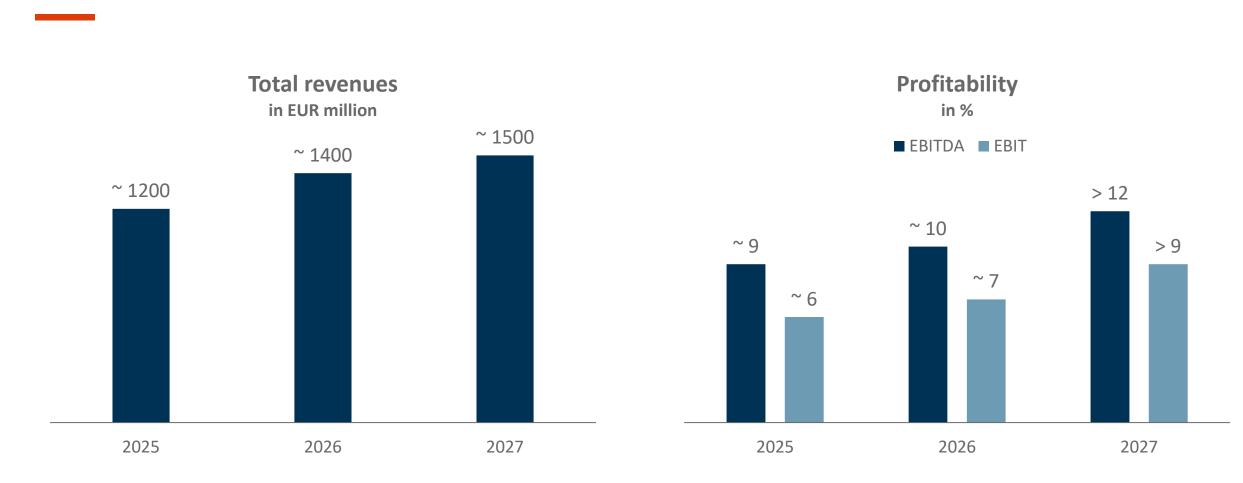
IN EUR MILLION



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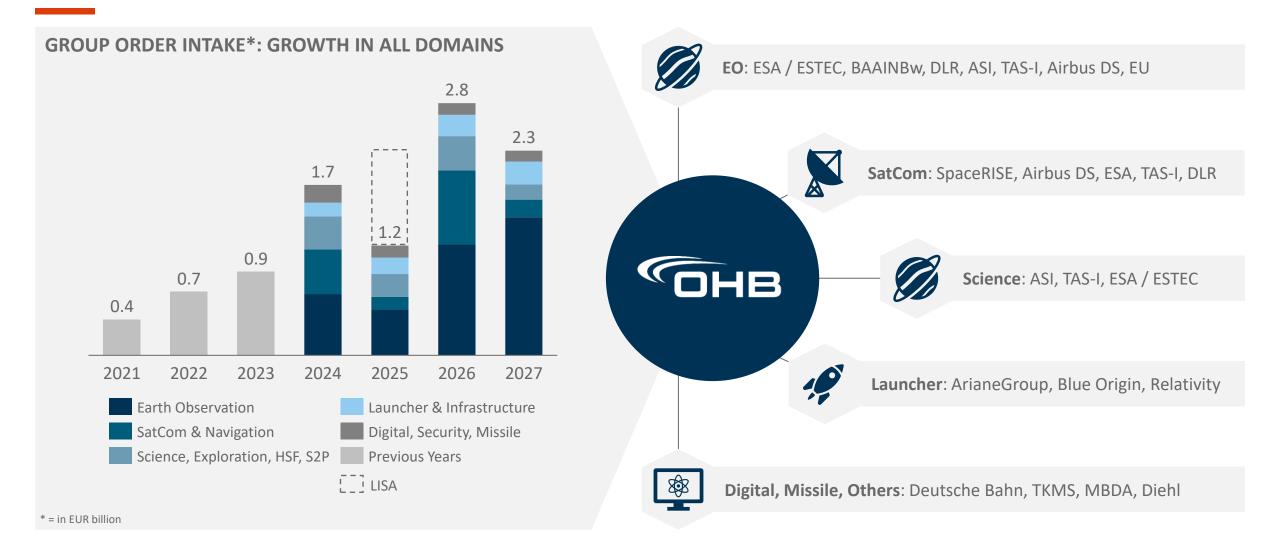
#### FINANCIAL OUTLOOK 2025 – 2027





# OHB IS ON A PATH FOR SUSTAINABLE GROWTH WITH AN ANNUAL ORDER INTAKE OF OVER EUR 2 BILLION





#### **EUROPEAN AND SOVEREIGN DEFENSE INITIATIVES**

OHB IS WELL POSITIONED TO BUILD CRITICAL MISSION ENABLERS IN SPACE



#### Ready for rapid scalability

- SPACE SYSTEMS:
  Earth observation and early warning satellite systems, secure communications
- AEROSPACE: Manufacturing and assembly of missile defense components
- DIGITAL: Advanced data analytics to support command management, engagements and reconnaissance

## Further investment anticipated

- Strategic reconnaissance and signal intelligence
- Military satellite communications
- Space situational awareness
- Early warning systems for missile defense
- Increased demand for components related to missile defense

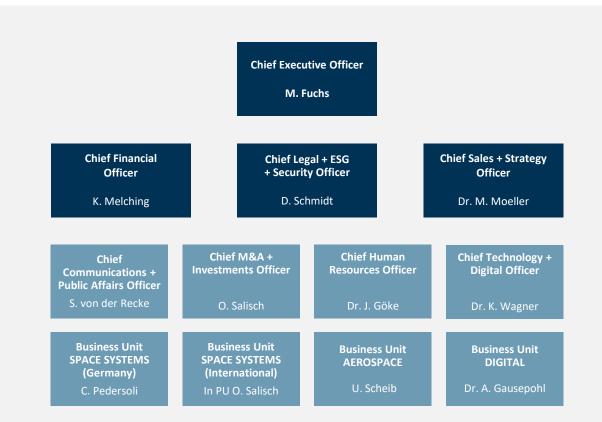
#### **Established partner**

 31 % of expected order intake for years 2025 to 2027 attributed to the defense sector (before new initiatives)

### DR. JULIANE GÖKE SUCCEEDS KLAUS HOFMANN AS NEW CHRO



**EXECUTIVE COMMITTEE AS OF APRIL, 2025** 



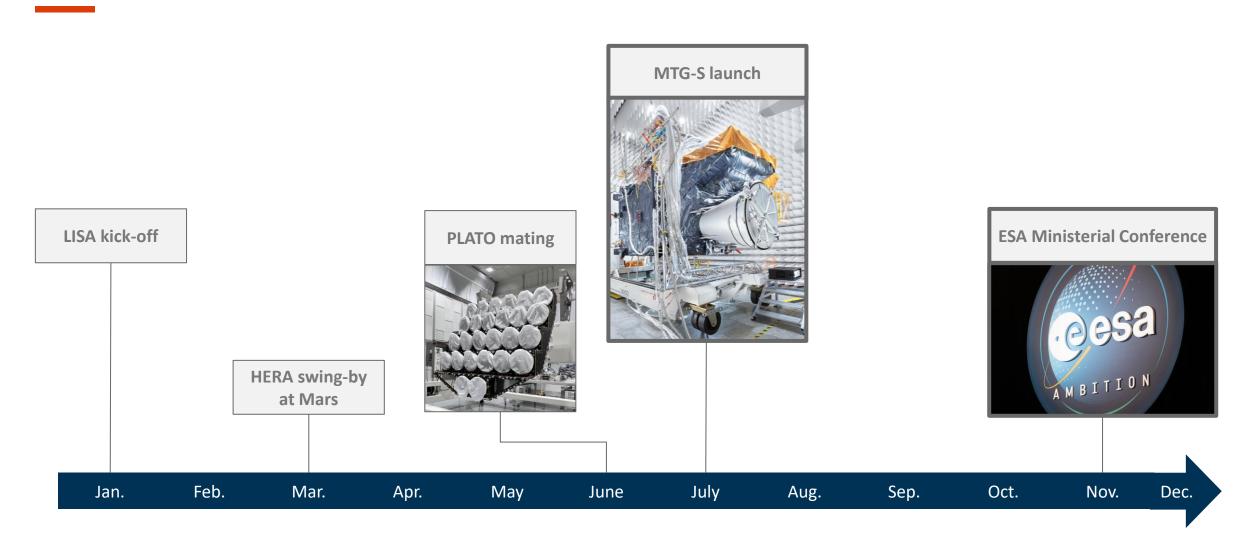
Member of the Management Board

Member of the Executive Committee

### ALL EYES ON THE NEXT ESA MINISTERIAL CONFERENCE



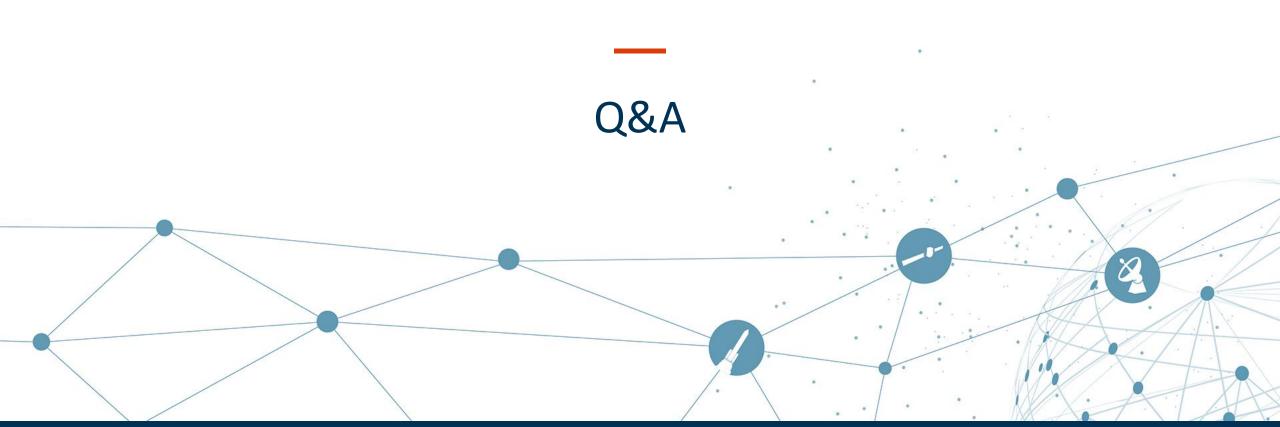
**KEY EVENTS IN 2025** 





March 20, 2025	Annual report 2024 / Analyst conference
May 8, 2025	3-month report / Analyst conference
May 27, 2025	Annual General Meeting
August 7, 2025	6-month report / Analyst conference
November 13, 2025	9-month report / Analyst conference







# THANK YOU!

#### OHB SE

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